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Makers of the Award-Winning Cascade Server content management software

Meet the Team - Emily Macke

By

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Kirsten: Hi! You're listening to "Meet the Team" and I'm Kirsten Eidsmoe. Today, I'm here with Emily Macke, Sales Consultant. Hey Emily, how are you today?

Emily: I'm great Kirsten, how are you?

Kirsten: I'm doing great too! Lets start off by talking about where you're from.

Emily: I'm originally from Atlanta; I was born in the metro area. I spent a few years in Ohio, but I'm an Atlanta native. I love it here; I plan on staying here for a while.

Kirsten: That's great! Where did you go to school?

Emily: I went to Woodward Academy during my high school years, and then I attended the University of Georgia and I studied international business.

Kirsten: That's great. Did you ever work overseas?

Emily: I actually spent some time working in South America in the lovely country of Bolivia. I was doing some PR work for a casino down there in a city called Santa Cruz.

Kirsten: What was your favorite thing about South America?

Emily: The landscape was just really amazing. The people that I met down there were very kind, happy, and fun-loving people. I guess that's about it.

Kirsten: So did you come straight from Bolivia to Hannon Hill?

Emily: Not exactly. I came back to Atlanta and I was working for a gaming company called Cadillac Jack and they did like video poker machines and things of that nature. And then I found Hannon Hill; I've been here for about two years now and I love it here!

Kirsten: That's great, I hope you stay for a long time. So, what is a typical day for you at Hannon Hill as a Sales Consultant? What do you do here?

Emily: At Hannon Hill, I am a Sales Consultant. And what that means is that I facilitate any inquiries that come in over the Internet or by phone. I do some cold calling. I also act as a sales representative for one of our partner companies, GlobalSCAPE, and I also do sales for them as well.

Kirsten: That's great! So what is your favorite thing about working here?

Emily: My favorite thing about working at Hannon Hill has to be that I really enjoy the people that I work with. Everyone here is just really fun, exciting, and smart. We all have a really good relationship and I like that almost-family feeling that I get from working here at Hannon Hill. Another thing that I enjoy is – well you know we're a smaller company and I've been here for about two years and when I started we were one fifth of

the size. It's really exciting, starting out with a small company and watching it grow and evolve and I'm looking forward to the future.

Kirsten: Great! So, it's the new year, do you have any resolutions?

Emily: Yeah, I do have one big resolution and that's just to be more budget minded. I like to go shopping a little too much so, hopefully this year I'm going to try to stay on a stricter budget. I'm saving up to buy a house in a few years.

Kirsten: That's great – I'm sure there are a lot of people out there with the same resolution. Thanks for being with us Emily!

Emily: Thanks for having me! I had a great time.

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