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Makers of the Award-Winning Cascade Server content management software

Hannon Hill Announces its Inclusion on the GSA Schedule

ATLANTA, GA - August 27, 2009 -- The General Services Administration (GSA) is a central management agency that offers agencies in the government sector direct access to "state-of-the-art, high quality commercial supplies and services at volume discount pricing."¹ These supplies and services can be ordered directly from the manufacturer at the best available rate. This month, Hannon Hill was awarded a spot on the GSA schedule for its flagship web content management solution, Cascade Server.

With a large client base in the government sector, Hannon Hill's inclusion on the GSA makes it that much easier for government agencies to procure Cascade Server with a more efficient time line. Those affiliated with the Federal government will now be able to bypass the content management Request for Proposal (RFP) process, and are immediately ensured that they are acquiring proven solutions such as Cascade Server for the lowest possible price.

"We are extremely enthusiastic about our inclusion on the GSA," remarks Hannon Hill's founder and CEO, David Cummings. "For our government prospects, this dissolves many of the traditional barriers faced in acquiring a solution such as Cascade Server. We're looking forward to our continued growth in the government sector, and believe this is certainly a step in the right direction."

Hannon Hill's government constituents have continued to grow over the last several years, with increased acquisition of Cascade Server seen particularly amongst public institutions of higher education. Current government clients using Cascade Server include agencies such as the Department of Justice, the National Oceanic and Atmospheric Administration, and the Delaware Department of Education. With Hannon Hill's recent acceptance onto the GSA schedule, the company looks forward to continued growth in this sector.

¹ www.gsa.gov